Using Positive Body Language in the Workplace

**ENABLE** 



### Welcome!

## Your facilitator for today is



## Warm Up Task

What examples of positive body language can you give?

Create a spider diagram of your ideas as a group.

### Aims of the Session

- 1. Identify examples of positive body language
- Describe some of the effects of using positive language
- 3. Evaluate their own use of body language at work
- Practise using positive language in common workplace scenarios
- 5. Create an action plan to improve their own use of body language



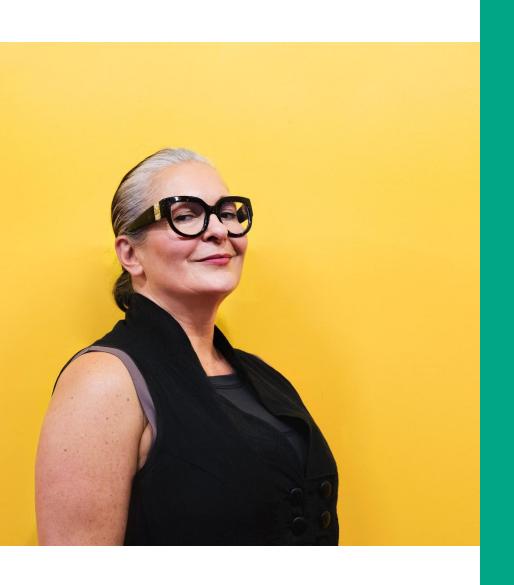
## **Analysing Body Language**



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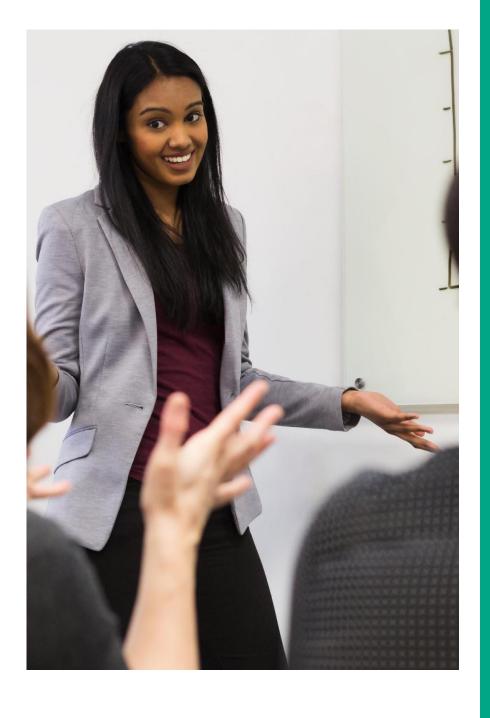
- For each picture you see, note down the body language each person is showing.
- Think about what impression it gives you of that person.





Standing up straight with shoulders back

Shows they feel confident.



Palms open facing upward.

Conveys honesty and openness and sometimes submission (used in olden times to show you didn't have a weapon)

Eye contact shows she is listening and engaged

Smiling shows warmth and openness



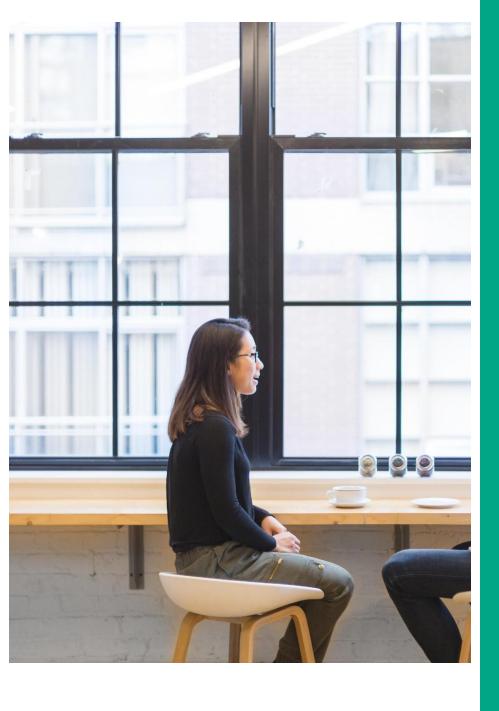
Hand on the chin or cheek.

Shows you are thinking deeply. Be careful it doesn't progress to looking bored by slouching.



Leaning forward.

Shows you are listening intently and are focused.



Hands loosely together in their lap.

Shows they are open to what the other person is saying.



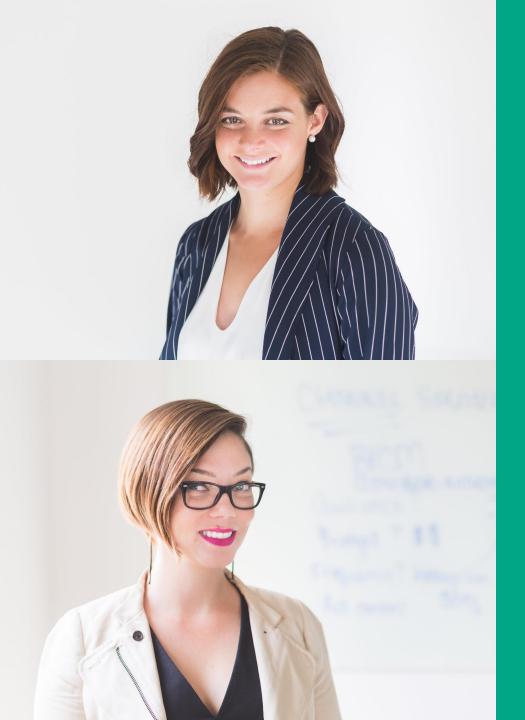
Using hands for emphasis.

Makes you appear credible and focuses the audience.



Making eye contact.

Shows they are interested in each other and engaged in the topic.



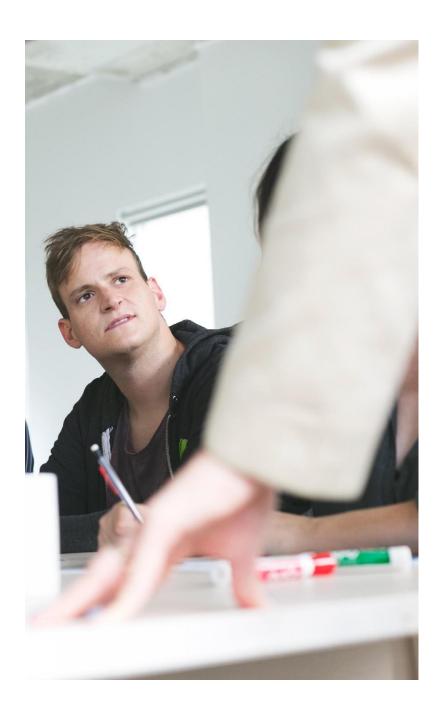
#### **Smiling**

Makes you approachable and makes the other person feel comfortable and at ease.



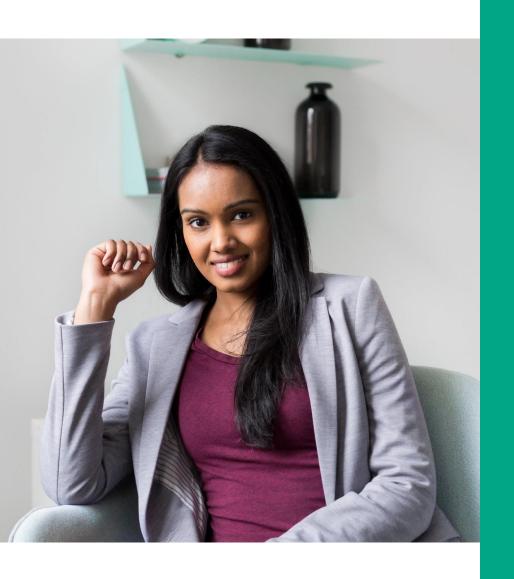
Taking notes.

Shows you are engaged and listening. Don't take so many notes that you fail to make eye contact.



#### Head tilted to one side

Shows you are listening and engaged and encourages the other person to continue.



Open body language Facing the speaker

Open to the other person's ideas.

### Discussion

Can you remember a time you found it difficult to use positive body language?

Can you remember a time you really focused on your body language?

When might it be important to use positive body language?

What workplace scenarios can you think of?

Create a spider diagram of your ideas as a group.

## **Activity - Roleplay**

Take a scenario card and act out the body language suggested on the card

The audience should try to guess the type of body language used



#### **Review and Action Plan**

• Fill out the questionnaire to help you identify areas to improve.

• Complete the action points underneath.



### Did We Achieve Our Aims?

- 1. Identify examples of positive body language
- 2. Describe some of the effects of using positive language
- 3. Evaluate their own use of body language at work
- 4. Practise using positive language in common workplace scenarios
- 5. Create an action plan to improve their own use of body language



What have you learnt about positive body language and when might you think about using it more?



# Thank you!

